

# SPC St. Petersburg College

## WORKFORCE INSTITUTE

April 2018

### Allied Health

<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
Religion, Spirituality, and Health Care, and the Path to Healing	4/5/2018	4/5/2018	Epi Center	\$59.00	NA
Religion, Spirituality, and Health Care, and the Path to Healing	4/26/2018	4/26/2018	Epi Center	\$59.00	NA
RN Refresher Remediation	4/9/2018	7/20/2018	TBD	\$2,495.00	NA
Improving Dementia Care One Day at a Time	4/24/2018	4/24/2018	Epi Center	\$59.00	NA
Alzheimer's Disease and Patient Care Issues	4/18/2018	4/18/2018	Epi Center	\$59.00	NA
Building Resilience: Reducing Professional and Caregiver Fatigue	4/20/2018	4/27/2018	Epi Center	\$89.00	NA
Certified Pedorthist Course	4/30/2018	5/10/2018	HEC	\$2,200.00	NA
RHIT Exam Preparation Workshop	4/21/2018	4/21/2018	Clearwater	\$0.00	For SPC students only
IV Therapy 32-Hour Blended Course with Lab Day for RN's and LPN's	4/21/2018	4/21/2018	Clearwater	\$279.00	Must be a graduate nursing student
IV Therapy 28-Hour Program for RN's	Open enrollment	Open enrollment	Online	\$220.00	NA
Florida Board of Nursing Laws and Rules	Open enrollment	Open enrollment	Online	\$29.95	NA
Refresher Nursing Skills	Open enrollment	Open enrollment	Online	\$29.95	NA
Special Needs Shelter Operations & Management	Open enrollment	Open enrollment	Online	\$29.95	NA
Florida O&P Laws and Rules of the Board	Open enrollment	Open enrollment	Online	\$39.95	NA
Infection Control HIV/AIDS for O&P	Open enrollment	Open enrollment	Online	\$24.95	NA
Medical Errors and Omissions with Doc and Rec Keeping (O&P)	Open enrollment	Open enrollment	Online	\$34.95	NA
HIV/AIDS- 2018	Open enrollment	Open enrollment	Online	\$19.95	NA
Domestic Violence- 2018	Open enrollment	Open enrollment	Online	\$29.95	NA
Preventing Medical Errors for Nurses	Open enrollment	Open enrollment	Online	\$29.95	NA
IV Medications & Fluids	Open enrollment	Open enrollment	Online	\$59.00	NA
Implanted Venous Ports	Open enrollment	Open enrollment	Online	\$49.00	NA
Medical Coding Billing ICD-10-PCS Training	Open enrollment	Open enrollment	Online	\$3,499.00	NA

### Business

#### Entrepreneurship/Small Business

Introduction to Small Business Entrepreneurship	4/4/2018	5/2/2018	Epi Center	\$289.00	NA
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#### Insurance

4-40 Customer Service Representative	Open enrollment	Open enrollment	Online	\$249.00	NA
4-40 to 2-20 Conversion Course	Open enrollment	Open enrollment	Online	\$249.00	NA
Accredited Claims Adjuster Resident 6-20/Non Resident 7-20	Open enrollment	Open enrollment	Online	\$249.00	NA
General Lines Resident 2-20/Non-Resident 9-20	Open enrollment	Open enrollment	Online	\$299.00	NA
Health Only Agent Resident 2-40/Non-Resident 8-40	Open enrollment	Open enrollment	Online	\$99.00	NA
Life and Variable Annuity Only Agent Resident 2-14/Non-Resident 8-14	Open enrollment	Open enrollment	Online	\$99.00	NA
Life, Health & Variable Annuity Resident 2-15/Non-Resident 8-15	Open enrollment	Open enrollment	Online	\$119.00	NA
Personal Lines Resident 20-44/Non-Resident 90-44	Open enrollment	Open enrollment	Online	\$269.00	NA

#### Instructional Technology

Certificate Program: Instructional Technology Certificate	Open enrollment	Open enrollment	Online	\$1,699.00	NA
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#### Instructional Design

Certificate Program: Instructional Design Certificate	Open enrollment	Open enrollment	Online	\$1,699.00	NA
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<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
<b>Sales and Marketing</b>					
Brand Marketing and Communications Certificate	4/17/2018	6/28/2018	Epi Center	\$3,995.00	NA
Leveraging Your Brand Strengths	4/17/2018	4/19/2018	Epi Center	\$799.00	NA
<b>Project Management</b>					
PMP/CAPM Exam Prep Course	4/7/2018	5/12/2018	Epi Center	\$1,595.00	NA
PMBOK 6th Edition- What's New?	4/19/2018	4/19/2018	Epi Center	\$129.00	NA
Project Management Fundamentals	4/23/2018	4/30/2018	Downtown	\$249.00	NA
<b>LifeLong Learning</b>					
Get Ready For College Math	Open Enrollment	Open Enrollment	Online	\$99.00	NA
Developmental Math II Readiness	Open Enrollment	Open Enrollment	Online	\$395.00	NA
Developmental Math Readiness	Open Enrollment	Open Enrollment	Online	\$595.00	NA
Intermediate Algebra Readiness	Open Enrollment	Open Enrollment	Online	\$395.00	NA
College Math Readiness	Open Enrollment	Open Enrollment	Online	\$395.00	NA
College Algebra CLEP Prep	Open Enrollment	Open Enrollment	Online	\$395.00	NA
Math Readiness Exit Exam	Open Enrollment	Open Enrollment	Online	\$80.00	NA
Ed2Go Test Prep (GRE Prep Series)	Open Enrollment	Open Enrollment	Online	\$174.00	NA
<b>Cultures &amp; Languages</b>					
<b>World Languages</b>					
Spanish II	4/9/2018	6/4/2018	Clearwater	\$125.00	NA
Spanish I	4/10/2018	5/29/2018	Clearwater	\$125.00	NA
Spanish III	4/12/2018	5/31/2018	Clearwater	\$125.00	NA
Intensive English Program - 14 weeks	4/30/2018	8/2/2018	Epi Center	\$4,458.64	NA
<b>Public &amp; Fire Safety</b>					
<b>CJI Firearms</b>					
CMS Firearms Instructor CJSTC #801	4/2/2018	4/6/2018	Allstate	\$550.00	NA
HR218 Qualification-Only for Florida Residents	4/20/2018	4/20/2018	Allstate	\$95.00	NA
<b>CPSI Public Safety Training</b>					
UAS (Drones) for Public Safety	4/5/2018	4/28/2018	Epi Center	\$499.00	NA
<b>Criminal Justice InService</b>					
Social Worker Safety Tectics, "Mindset for Survival"	4/6/2018	4/6/2018	Allstate	\$120.00	NA
Parking Enforcement Specialist for Civilians CJSTC #1132	4/9/2018	4/10/2018	Allstate	\$135.00	NA
Legal Updates	4/10/2018	4/10/2018	Allstate	\$177.00	NA
Special Tactical Problems CJSTC #032	4/16/2018	4/19/2018	Allstate	\$399.00	NA
Breath Test Operation Renewal	4/23/2018	4/23/2018	Allstate	\$106.00	NA
Narcotics and Dangerous Drugs CJSTC #016	4/23/2018	4/27/2018	Allstate	\$345.00	NA
<b>Equivalency of Training for Law Enforcement</b>					
Equivalency of Training for Corrections #116	4/16/2018	4/24/2018	Allstate	\$745.00	NA
Equivalency of Training for Corrections #116	4/16/2018	4/26/2018	Allstate	\$1,110.00	NA
<b>Fire Science In-Service Training</b>					
NFA Leadership Series: Frameworks to Success	4/12/2018	4/13/2018	Oldsmar Fire Rescue	\$89.00	NA
State Emergency Response Plan (SERP)	4/13/2018	4/13/2018	Fire Training Center	\$49.00	NA
<b>Trust Funded for Region IX Officers</b>					
Search and Seizure-Legal Aspects	4/5/2018	4/6/2018	Allstate	\$0.00	NA

<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
L.E.A.D.S. + T- Law Enforcement Active Diffusion Strategies Plus Tactical Options	4/11/2018	4/11/2018	Allstate	\$0.00	NA
Police Use of Force for Command Staff, Supervisors & Trainers	4/12/2018	4/12/2018	Allstate	\$0.00	NA
Leadership Essentials for Contemporary Law Enforcement	4/18/2018	4/20/2018	Allstate	\$0.00	NA
Interviews and Interrogations	4/16/2018	4/20/2018	Clearwater	\$0.00	NA
Injury and Death Investigations	4/9/2018	4/13/2018	Clearwater	\$0.00	NA
<b>Manufacturing</b>					
Programmable Logic Controller (PLC)	4/9/2018	5/6/2018	BRAAS	\$1,600.00	NA
<b>State/County Appointed</b>					
<b>Guardianship</b>					
Legal Guardian Family Training Online	Open Enrollment	Open Enrollment	Online	\$150.00	NA
<b>Separation and Divorce</b>					
Separation/Divorce: A Child's View	4/7/2018	4/7/2018	Gibbs	\$50.00	NA
Separation/Divorce: A Child's View	4/17/2018	4/17/2018	HEC	\$50.00	NA
Separation/Divorce: A Child's View	4/28/2018	4/28/2018	HEC	\$50.00	NA
<b>Supply Chain</b>					
Supply Chain Management Principles	Open enrollment	Open enrollment	Online	\$199.00	NA
Customer Service Operations	Open enrollment	Open enrollment	Online	\$199.00	NA
Demand Planning	Open enrollment	Open enrollment	Online	\$199.00	NA
Inventory Management	Open enrollment	Open enrollment	Online	\$199.00	NA
Manufacturing and Service Operations	Open enrollment	Open enrollment	Online	\$199.00	NA
Transportation Operations	Open enrollment	Open enrollment	Online	\$199.00	NA
Warehousing Operations	Open enrollment	Open enrollment	Online	\$199.00	NA
Supply Management and Procurement	Open enrollment	Open enrollment	Online	\$199.00	NA
<b>Technology</b>					
<b>Apple Programming</b>					
Intro to App Development with Swift	4/5/2018	5/24/2018	Epi Center	\$599.00	NA
Introduction to Programming: Object Oriented Fundamentals with Swift	4/26/2018	5/17/2018	Epi Center	\$399.00	NA
Advanced App Development with Swift	5/29/2018	7/17/2018	Epi Center	\$999.00	NA
<b>Adobe</b>					
Introduction to Adobe Photoshop	4/2/2018	4/4/2018	Epi Center	\$59.00	NA
Advanced Image Retouching - Layers, Effects and Masks in Photoshop	4/9/2018	4/11/2018	Epi Center	\$129.00	NA
InDesign CC Introduction	4/16/2018	4/23/2018	Epi Center	\$59.00	NA
InDesign CC Advanced	4/30/2018	5/7/2018	Epi Center	\$59.00	NA
<b>Business Software</b>					
QuickBooks Pro Fundamentals Online	Open enrollment	Open enrollment	Online	\$169.99	NA
<b>IT Certifications</b>					
CompTIA Security+ Certification Training - Blended	4/4/2018	5/9/2018	Epi Center	\$995.00	NA
HTML 5/CSS3	4/9/2018	4/24/2018	Epi Center	\$399.00	NA
CompTIA Network+ Certification Training - Blended	4/17/2018	5/10/2018	Epi Center	\$995.00	NA
CIW Javascript Specialist	4/30/2018	5/23/2018	Epi Center	\$995.00	NA
Artificial Intelligence: Developing Skills for Alexa- Basic	Open enrollment	Open enrollment	Online	\$159.00	NA
CompTIA A+ 901 Certification Online	Open enrollment	Open enrollment	Online	\$995.00	NA
CompTIA A+ 902 Certification Online	Open enrollment	Open enrollment	Online	\$995.00	NA
CompTIA Cybersecurity Analyst CSA+ Prep Online	Open enrollment	Open enrollment	Online	\$499.00	NA
Certificate Program: CompTIA Network+ Administrator Package				\$1,354.00	NA
Certificate Program: Cybersecurity Package				\$2,199.00	NA

<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
Certificate Program: Java Associate Certification Package				\$1,295.00	NA

### Marketing Web Developer

#### Core Courses (All Courses Required)

Foundations of Digital Media Marketing	TBD	TBD	Epi Center		NA
Certificate in Digital Media Marketing	TBD	TBD	Epi Center		NA
HTML 5/CSS3	4/9/2018	4/24/2018	Epi Center		NA
JavaScript (CIW)	4/30/2018	5/23/2018	Epi Center		NA
WordPress Fundamentals	5/28/2018	5/28/2018	Epi Center		NA
Wordpress Basic Editing	6/4/2018	6/4/2018	Epi Center		NA
Wordpress Content Contributor	6/11/2018	6/11/2018	Epi Center		NA

#### Primary Skills (Students enroll in any 2 courses while enrolled in certificate program)

Building Dynamic Websites with MySQL and PHP	Online	Online	Online		NA
Web API Essentials	Online	Online	Online		NA
Google Analytics: APIs and Tools	Online	Online	Online		NA
Google Conversions and Tags	Online	Online	Online		NA

#### Secondary Skills (Students enroll in any 2 courses while enrolled in certificate program)

Adobe Photoshop Basics	Online	Online	Online		NA
Adobe Illustrator Introduction	Online	Online	Online		NA
Social Networking Services, Strategy, and Management	Online	Online	Online		NA
Writing for Technical Professionals: Improving your Technical Writing Skills	Online	Online	Online	\$1,535.00	NA

### Marketing Web Developer/Entrepreneur

#### Core Courses (All Courses Required)

Foundations of Digital Media Marketing	TBD	TBD	Epi Center		NA
Certificate in Digital Media Marketing	TBD	TBD	Epi Center		NA
HTML 5/CSS3	4/9/2018	4/24/2018	Epi Center		NA
JavaScript (CIW)	4/30/2018	5/23/2018	Epi Center		NA
WordPress Fundamentals	5/28/2018	5/28/2018	Epi Center		NA
Wordpress Basic Editing	6/4/2018	6/4/2018	Epi Center		NA
Wordpress Content Contributor	6/11/2018	6/11/2018	Epi Center		NA
Introduction to Small Business Entrepreneurship	7/1/2018	7/1/2018	Epi Center		NA

#### Primary Skills (Students enroll in any 3 courses while enrolled in certificate program)

Basic Budgeting for Non-Financial Professionals	Open enrollment	Open enrollment	Online		NA
Vendor Negotiations: Choosing the Best Approach	Open enrollment	Open enrollment	Online		NA
Building your Professional Network	Open enrollment	Open enrollment	Online		NA
Educating and Collaborating with Customers	Open enrollment	Open enrollment	Online		NA
Crafting Sales Strategies	Open enrollment	Open enrollment	Online		NA
Getting Started with Quickbooks Pro 2017	Open enrollment	Open enrollment	Online		NA
Managing your Corporate Reputation Online	Open enrollment	Open enrollment	Online	\$1,825.00	NA

### Microsoft Suite

Access 2013: Forms and Reports (M4)	4/2/2018	4/2/2018	Epi Center	\$65.00	NA
Microsoft Office Excel: Advanced Skills	4/5/2018	4/5/2018	Epi Center	\$129.00	NA
Microsoft Office Word Certification Course	4/7/2018	4/7/2018	Epi Center	\$399.00	NA
Access 2013: Formatting Forms and Reports and Additional Topics (M5)	4/9/2018	4/9/2018	Epi Center	\$65.00	NA
Microsoft Office Excel Certification Course	4/14/2018	4/14/2018	Epi Center	\$399.00	NA
Access 2013: Advanced User Features (M6)	4/16/2018	4/16/2018	Epi Center	\$65.00	NA
Access 2013: Core Skills for Database Structure (M1)	4/16/2018	4/16/2018	Epi Center	\$65.00	NA
Microsoft Office PowerPoint: Basic Skills	4/19/2018	4/19/2018	Epi Center	\$89.00	NA
Access 2013: Working with Tables and Fields, and Relational Databases (M2)	4/23/2018	4/23/2018	Epi Center	\$65.00	NA
Microsoft Office PowerPoint: Intermediate Skills	4/26/2018	4/26/2018	Epi Center	\$109.00	NA
Microsoft Office Access Certification Course	4/28/2018	4/28/2018	Epi Center	\$399.00	NA

<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
Access 2013: Working with Data and Queries (M3)	4/30/2018	4/30/2018	Epi Center	\$65.00	NA
Access 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Excel 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Office 365 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
OneNote 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Outlook 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
PowerPoint 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Project 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Word 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA

**This is a working calendar- course offering and dates are subject to change.**

**Please visit the following website for additional details: <https://spcollege.augusoft.net/index.cfm?fuseaction=1010&>**

# SPC St. Petersburg College

## WORKFORCE INSTITUTE

May 2018

### Allied Health

<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
Religion, Spirituality, and Health Care, and the Path to Healing	5/8/2018	5/8/2018	Epi Center	\$60.00	NA
Religion, Spirituality, and Health Care, and the Path to Healing	5/22/2018	5/22/2018	Epi Center	\$61.00	NA
Phlebotomy Technician (CPT)	5/12/2018	7/14/2018	Clearwater	\$1,855.00	NA
Improving Dementia Care One Day at a Time	5/9/2018	5/9/2018	Epi Center	\$59.00	NA
Clinical Medical Assistant (CMA)	5/22/2018	8/21/2018	Midtown	\$2,690.00	NA
Alzheimer's Disease and Patient Care Issues	5/16/2018	5/16/2018	Epi Center	\$59.00	NA
IV Therapy 32-Hour Blended Course with Lab Day for RN's and LPN's	5/12/2018	5/12/2018	Clearwater	\$279.00	Must be a graduate nursing student
IV Therapy 28-Hour Program for RN's	Open enrollment	Open enrollment	Online	\$220.00	NA
Florida Board of Nursing Laws and Rules	Open enrollment	Open enrollment	Online	\$29.95	NA
Refresher Nursing Skills	Open enrollment	Open enrollment	Online	\$29.95	NA
Special Needs Shelter Operations & Management	Open enrollment	Open enrollment	Online	\$29.95	NA
Florida O&P Laws and Rules of the Board	Open enrollment	Open enrollment	Online	\$39.95	NA
Infection Control HIV/AIDS for O&P	Open enrollment	Open enrollment	Online	\$24.95	NA
Medical Errors and Omissions with Doc and Rec Keeping (O&P)	Open enrollment	Open enrollment	Online	\$34.95	NA
HIV/AIDS- 2018	Open enrollment	Open enrollment	Online	\$19.95	NA
Domestic Violence- 2018	Open enrollment	Open enrollment	Online	\$29.95	NA
Preventing Medical Errors for Nurses	Open enrollment	Open enrollment	Online	\$29.95	NA
IV Medications & Fluids	Open enrollment	Open enrollment	Online	\$59.00	NA
Implanted Venous Ports	Open enrollment	Open enrollment	Online	\$49.00	NA
Medical Coding Billing ICD-10-PCS Training	Open enrollment	Open enrollment	Online	\$3,499.00	NA

### Business

#### Insurance

4-40 Customer Service Representative	Open enrollment	Open enrollment	Online	\$249.00	NA
4-40 to 2-20 Conversion Course	Open enrollment	Open enrollment	Online	\$249.00	NA
Accredited Claims Adjuster Resident 6-20/Non Resident 7-20	Open enrollment	Open enrollment	Online	\$249.00	NA
General Lines Resident 2-20/Non-Resident 9-20	Open enrollment	Open enrollment	Online	\$299.00	NA
Health Only Agent Resident 2-40/Non-Resident 8-40	Open enrollment	Open enrollment	Online	\$99.00	NA
Life and Variable Annuity Only Agent Resident 2-14/Non-Resident 8-14	Open enrollment	Open enrollment	Online	\$99.00	NA
Life, Health & Variable Annuity Resident 2-15/Non-Resident 8-15	Open enrollment	Open enrollment	Online	\$119.00	NA
Personal Lines Resident 20-44/Non-Resident 90-44	Open enrollment	Open enrollment	Online	\$269.00	NA

#### Instructional Technology

Certificate Program: Instructional Technology Certificate	Open enrollment	Open enrollment	Online	\$1,699.00	NA
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#### Instructional Design

Certificate Program: Instructional Design Certificate	Open enrollment	Open enrollment	Online	\$1,699.00	NA
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#### Sales and Marketing

Using Insights to Make Business Decisions	5/1/2018	5/3/2018	Epi Center	\$799.00	NA
Building Your Brand Positioning	5/15/2018	5/17/2018	Epi Center	\$799.00	NA
Developing Your Strategic Marketing Plan	5/29/2018	5/31/2018	Epi Center	\$799.00	NA

<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
<b>LifeLong Learning</b>					
Get Ready For College Math	Open Enrollment	Open Enrollment	Online	\$99.00	NA
Developmental Math II Readiness	Open Enrollment	Open Enrollment	Online	\$395.00	NA
Developmental Math Readiness	Open Enrollment	Open Enrollment	Online	\$595.00	NA
Intermediate Algebra Readiness	Open Enrollment	Open Enrollment	Online	\$395.00	NA
College Math Readiness	Open Enrollment	Open Enrollment	Online	\$395.00	NA
College Algebra CLEP Prep	Open Enrollment	Open Enrollment	Online	\$395.00	NA
Math Readiness Exit Exam	Open Enrollment	Open Enrollment	Online	\$80.00	NA
Ed2Go Test Prep (GRE Prep Series)	Open Enrollment	Open Enrollment	Online	\$174.00	NA

<b>Public &amp; Fire Safety</b>					
<b>CJI Firearms</b>					
HR218 Qualification-Only for Florida Residents	5/4/2018	5/14/2018	Allstate	\$95.00	NA
<b>Criminal Justice InService</b>					
Animal Control Officer Certification Course	5/7/2018	5/11/188	Allstate	\$623.00	NA
Service of Nonenforceable Judicial Process-Refresher	5/7/2018	5/7/2018	Allstate	\$70.00	NA
<b>Fire Science In-Service Training</b>					
NFA Command and Control of Incident Operations	5/7/2018	5/11/2018	Epi Center	\$456.20	NA
ICS 300 Intermediate Incident Command System	5/21/2018	5/23/2018	Epi Center	\$264.82	NA
<b>Trust Funded for Region IX Officers</b>					
Cell Phones-The Keys to Solving Your Investigations	5/15/2018	5/17/2018	Allstate	\$0.00	NA
Undercover Surveillance Techniques	5/16/2018	5/18/2018	Allstate	\$0.00	NA

<b>Manufacturing</b>					
MSSC- Certified Production Technician (CPT)	5/1/2018	7/3/2018	Epi Center	\$1,295.00	NA
Programmable Logic Controller (PLC)	5/7/2018	6/3/2018	BRAAS	\$1,600.00	NA

<b>State/County Appointed</b>					
<b>Guardianship</b>					
Legal Guardian Family Training Online	Open Enrollment	Open Enrollment	Online	\$150.00	NA
Legal Guardian Family Training Online - RETAKE	Open Enrollment	Open Enrollment	Online	\$150.00	NA

<b>Supply Chain</b>					
Supply Chain Management Principles	Open enrollment	Open enrollment	Online	\$199.00	NA
Customer Service Operations	Open enrollment	Open enrollment	Online	\$199.00	NA
Demand Planning	Open enrollment	Open enrollment	Online	\$199.00	NA
Inventory Management	Open enrollment	Open enrollment	Online	\$199.00	NA
Manufacturing and Service Operations	Open enrollment	Open enrollment	Online	\$199.00	NA
Transportation Operations	Open enrollment	Open enrollment	Online	\$199.00	NA
Warehousing Operations	Open enrollment	Open enrollment	Online	\$199.00	NA
Supply Management and Procurement	Open enrollment	Open enrollment	Online	\$199.00	NA

<b>Technology</b>					
<b>Apple Programming</b>					
Introduction to App Development with Swift	5/22/2018	6/14/2018	Epi Center	\$599.00	NA
<b>Beginning Computer</b>					
Basic Computing and Keyboarding	5/2/2018	5/2/2018	Epi Center	\$49.00	NA
<b>Business Software</b>					
QuickBooks Pro Fundamentals Online	Open enrollment	Open enrollment	Online	\$169.99	NA

<b>Cell Phone and Tablet Repair</b>					
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<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
Introduction to Cell Phone and Tablet Repair	5/14/2018	5/16/2018	SPC Midtown	\$399.00	NA
Cell Phone and Tablet Repair	5/21/2018	6/13/2018	SPC Midtown	\$995.00	NA

#### Drones/UAS

UAS Remote Pilot Certificate Prep	5/3/2018	5/24/2018	SPC Downtown	\$340	NA
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#### IT Certifications

Net+ Certification Exam Prep	5/15/2018	5/17/2018	Epi Center	\$60.00	NA
CompTIA A+ Certification Training for Exam 901 - Blended	5/22/2018	6/12/2018	SPC Midtown	\$995.00	NA
Security+ Certification Exam Prep	5/24/2018	5/24/2018	Epi Center	\$30.00	NA
Artificial Intelligence: Developing Skills for Alexa- Basic	Open enrollment	Open enrollment	Online	\$159.00	NA
CompTIA A+ 901 Certification Online	Open enrollment	Open enrollment	Online	\$995.00	NA
CompTIA A+ 902 Certification Online	Open enrollment	Open enrollment	Online	\$995.00	NA
CompTIA Cybersecurity Analyst CSA+ Prep Online	Open enrollment	Open enrollment	Online	\$499.00	NA
Certificate Program: CompTIA Network+ Administrator Package				\$1,354.00	NA
Certificate Program: Cybersecurity Package				\$2,199.00	NA
Certificate Program: Java Associate Certification Package				\$1,295.00	NA

#### Marketing Web Developer

##### Core Courses (All Courses Required)

Foundations of Digital Media Marketing	TBD	TBD	Epi Center		NA
Certificate in Digital Media Marketing	TBD	TBD	Epi Center		NA
HTML 5/CSS3	TBD	TBD	Epi Center		NA
JavaScript (CIW)	TBD	TBD	Epi Center		NA
WordPress Fundamentals	5/28/2018	5/28/2018	Epi Center		NA
Wordpress Basic Editing	6/4/2018	6/4/2018	Epi Center		NA
Wordpress Content Contributor	6/11/2018	6/11/2018	Epi Center		NA

##### Primary Skills (Students enroll in any 2 courses while enrolled in certificate program)

Building Dynamic Websites with MySQL and PHP	Online	Online	Online		NA
Web API Essentials	Online	Online	Online		NA
Google Analytics: APIs and Tools	Online	Online	Online		NA
Google Conversions and Tags	Online	Online	Online		NA

##### Secondary Skills (Students enroll in any 2 courses while enrolled in certificate program)

Adobe Photoshop Basics	Online	Online	Online		NA
Adobe Illustrator Introduction	Online	Online	Online		NA
Social Networking Services, Strategy, and Management	Online	Online	Online		NA
Writing for Technical Professionals: Improving your Technical Writing Skills	Online	Online	Online	\$1,535.00	NA

#### Marketing Web Developer/Entrepreneur

##### Core Courses (All Courses Required)

Foundations of Digital Media Marketing	TBD	TBD	Epi Center		NA
Certificate in Digital Media Marketing	TBD	TBD	Epi Center		NA
HTML 5/CSS3	TBD	TBD	Epi Center		NA
JavaScript (CIW)	TBD	TBD	Epi Center		NA
Wordpress Fundamentals	5/28/2018	5/28/2018	Epi Center		NA
Wordpress Basic Editing	6/4/2018	6/4/2018	Epi Center		NA
Wordpress Content Contributor	6/11/2018	6/11/2018	Epi Center		NA
Introduction to Small Business Entrepreneurship	7/1/2018	7/1/2018	Epi Center		NA

##### Primary Skills (Students enroll in any 3 courses while enrolled in certificate program)

Basic Budgeting for Non-Financial Professionals	Open enrollment	Open enrollment	Online		NA
Vendor Negotiations: Choosing the Best Approach	Open enrollment	Open enrollment	Online		NA
Building your Professional Network	Open enrollment	Open enrollment	Online		NA
Educating and Collaborating with Customers	Open enrollment	Open enrollment	Online		NA

<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
Crafting Sales Strategies	Open enrollment	Open enrollment	Online		NA
Getting Started with Quickbooks Pro 2017	Open enrollment	Open enrollment	Online		NA
Managing your Corporate Reputation Online	Open enrollment	Open enrollment	Online	\$1,825.00	NA

#### Microsoft Suite

Microsoft Office Outlook: Essential Skills	5/1/2018	5/1/2018	Epi Center	\$89.00	NA
Microsoft Office PowerPoint Certification Course	5/5/2018	5/5/2018	Epi Center	\$399.00	NA
Access 2013: Forms and Reports (M4)	5/7/2018	5/7/2018	Epi Center	\$65.00	NA
Microsoft Office Outlook Certification Course	5/8/2018	5/8/2018	Epi Center	\$399.00	NA
Access 2013: Formatting Forms and Reports and Additional Topics (M5)	5/14/2018	5/14/2018	Epi Center	\$65.00	NA
Microsoft Office Excel: Basic Skills	5/17/2018	5/17/2018	Epi Center	\$89.00	NA
Access 2013: Advanced User Features (M6)	5/21/2018	5/21/2018	Epi Center	\$65.00	NA
Microsoft Office Excel: Intermediate Skills	5/24/2018	5/24/2018	Epi Center	\$109.00	NA
Microsoft Office Excel: Advanced Skills	5/31/2018	5/31/2018	Epi Center	\$129.00	NA
Access 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Excel 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Office 365 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
OneNote 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Outlook 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
PowerPoint 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Project 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Word 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA

This is a working calendar- course offering and dates are subject to change.

Please visit the following website for additional details: <https://spcollege.augusoft.net/index.cfm?fuseaction=1010&>

# SPC St. Petersburg College

## WORKFORCE INSTITUTE

June 2018

### Allied Health

<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
Phlebotomy Technician (CPT)	6/11/2018	8/20/2018	Clearwater	\$1,855.00	NA
Clinical Medical Assistant (CMA)	6/27/2018	10/3/2018	Clearwater	\$2,690.00	NA
IV Therapy 32-Hour Blended Course with Lab Day for RN's and LPN's	6/9/2018	6/9/2018	Clearwater	\$279.00	Must be a graduate nursing student
Orthotic Fitter Course	6/15/2018	6/16/2018	Clearwater	\$699.00	NA
IV Therapy 28-Hour Program for RN's	Open enrollment	Open enrollment	Online	\$220.00	NA
Florida Board of Nursing Laws and Rules	Open enrollment	Open enrollment	Online	\$29.95	NA
Refresher Nursing Skills	Open enrollment	Open enrollment	Online	\$29.95	NA
Special Needs Shelter Operations & Management	Open enrollment	Open enrollment	Online	\$29.95	NA
Florida O&P Laws and Rules of the Board	Open enrollment	Open enrollment	Online	\$39.95	NA
Infection Control HIV/AIDS for O&P	Open enrollment	Open enrollment	Online	\$24.95	NA
Medical Errors and Omissions with Doc and Rec Keeping (O&P)	Open enrollment	Open enrollment	Online	\$34.95	NA
HIV/AIDS- 2018	Open enrollment	Open enrollment	Online	\$19.95	NA
Domestic Violence- 2018	Open enrollment	Open enrollment	Online	\$29.95	NA
Preventing Medical Errors for Nurses	Open enrollment	Open enrollment	Online	\$29.95	NA
IV Medications & Fluids	Open enrollment	Open enrollment	Online	\$59.00	NA
Implanted Venous Ports	Open enrollment	Open enrollment	Online	\$49.00	NA
Medical Coding Billing ICD-10-PCS Training	Open enrollment	Open enrollment	Online	\$3,499.00	NA

### Business

#### Insurance

4-40 Customer Service Representative	Open enrollment	Open enrollment	Online	\$249.00	NA
4-40 to 2-20 Conversion Course	Open enrollment	Open enrollment	Online	\$249.00	NA
Accredited Claims Adjuster Resident 6-20/Non Resident 7-20	Open enrollment	Open enrollment	Online	\$249.00	NA
General Lines Resident 2-20/Non-Resident 9-20	Open enrollment	Open enrollment	Online	\$299.00	NA
Health Only Agent Resident 2-40/Non-Resident 8-40	Open enrollment	Open enrollment	Online	\$99.00	NA
Life and Variable Annuity Only Agent Resident 2-14/Non-Resident 8-14	Open enrollment	Open enrollment	Online	\$99.00	NA
Life, Health & Variable Annuity Resident 2-15/Non-Resident 8-15	Open enrollment	Open enrollment	Online	\$119.00	NA
Personal Lines Resident 20-44/Non-Resident 90-44	Open enrollment	Open enrollment	Online	\$269.00	NA

#### Instructional Technology

Certificate Program: Instructional Technology Certificate	Open enrollment	Open enrollment	Online	\$1,699.00	NA
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#### Instructional Design

Certificate Program: Instructional Design Certificate	Open enrollment	Open enrollment	Online	\$1,699.00	NA
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#### Sales and Marketing

Integrated and Digital Marketing Communications	6/12/2018	6/14/2018	\$799.00	\$799.00	NA
Marketing Effectiveness and Knowing When to Pivot	6/26/2018	6/28/2018	\$799.00	\$799.00	NA
Foundations of Digital Media Marketing	6/18/2018	6/18/2018	Epi Center	\$99.00	NA
Digital Media Marketing Certificate	6/20/2018	6/27/2018	Epi Center	\$699.00	Foundations of Digital Media

#### Project Management

Project Management Fundamentals	6/2/2018	6/9/2018	Epi Center	\$249.00	NA
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<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
PMP/CAPM Exam Prep Course	6/16/2018	6/21/2018	Epi Center	\$1,595.00	NA
<b>Lifelong Learning</b>					
Get Ready For College Math	Open Enrollment	Open Enrollment	Online	\$99.00	NA
Developmental Math II Readiness	Open Enrollment	Open Enrollment	Online	\$395.00	NA
Developmental Math Readiness	Open Enrollment	Open Enrollment	Online	\$595.00	NA
Intermediate Algebra Readiness	Open Enrollment	Open Enrollment	Online	\$395.00	NA
College Math Readiness	Open Enrollment	Open Enrollment	Online	\$395.00	NA
College Algebra CLEP Prep	Open Enrollment	Open Enrollment	Online	\$395.00	NA
Math Readiness Exit Exam	Open Enrollment	Open Enrollment	Online	\$80.00	NA
Ed2Go Test Prep (GRE Prep Series)	Open Enrollment	Open Enrollment	Online	\$174.00	NA
<b>Cultures &amp; Languages</b>					
<b>World Languages</b>					
Intensive English Program - 7 weeks	6/18/2018	8/2/2018	Epi Center	\$2,229.32	*New students only
<b>Public &amp; Fire Safety</b>					
<b>CJI Firearms</b>					
HR218 Qualification-Only for Florida Residents	6/1/2018	6/1/2018	Allstate	\$95.00	NA
<b>Trust Funded for Region IX Officers</b>					
Street Crimes Seminar	6/4/2018	6/6/2018	Allstate	\$0.00	NA
School Resource Officer School CJSTC #090	6/4/2018	6/8/2018	Allstate	\$0.00	NA
Field Training Evaluation Program Supervisor/Command Seminar	6/13/2018	6/13/2018	Allstate	\$0.00	NA
IPMBA Public Safety Cyclist Course	6/18/2018	6/21/2018	Allstate	\$0.00	NA
<b>State/County Appointed</b>					
<b>Guardianship</b>					
Legal Guardian Family Training Online	Open Enrollment	Open Enrollment	Online	\$150.00	NA
Legal Guardian Family Training Online - RETAKE	Open Enrollment	Open Enrollment	Online	\$150.00	NA
<b>Supply Chain</b>					
Supply Chain Management Principles	Open enrollment	Open enrollment	Online	\$199.00	NA
Customer Service Operations	Open enrollment	Open enrollment	Online	\$199.00	NA
Demand Planning	Open enrollment	Open enrollment	Online	\$199.00	NA
Inventory Management	Open enrollment	Open enrollment	Online	\$199.00	NA
Manufacturing and Service Operations	Open enrollment	Open enrollment	Online	\$199.00	NA
Transportation Operations	Open enrollment	Open enrollment	Online	\$199.00	NA
Warehousing Operations	Open enrollment	Open enrollment	Online	\$199.00	NA
Supply Management and Procurement	Open enrollment	Open enrollment	Online	\$199.00	NA
<b>Technology</b>					
<b>Apple Programming</b>					
Advanced App Development with Swift	6/19/2018	8/7/2018	Epi Center	\$999.00	NA
<b>Beginning Computer</b>					
Basic Computing and Keyboarding	6/22/2018	6/22/2018	Epi Center	\$49.00	
<b>Business Software</b>					
QuickBooks Pro Fundamentals Online	Open enrollment	Open enrollment	Online	\$169.99	NA
<b>IT Certifications</b>					
CompTIA Security+ Certification Training - Blended	6/14/2018	7/19/2018	Epi Center	\$995.00	NA

<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
Introduction to Networking	6/18/2018	7/9/2018	Epi Center	\$299.00	NA
Microsoft SQL Server 2012/2014 Querying Exam 70-461	6/18/2018	7/9/2018	Epi Center	\$995.00	NA
A+ Certification Exam Prep	6/19/2018	6/19/2018	Midtown	\$30.00	NA
CompTIA A+ Certification Training for Exam 902 - Blended	6/26/2018	7/17/2018	Midtown	\$995.00	NA
Artificial Intelligence: Developing Skills for Alexa- Basic	Open enrollment	Open enrollment	Online	\$159.00	NA
CompTIA A+ 901 Certification Online	Open enrollment	Open enrollment	Online	\$995.00	NA
CompTIA A+ 902 Certification Online	Open enrollment	Open enrollment	Online	\$995.00	NA
CompTIA Cybersecurity Analyst CSA+ Prep Online	Open enrollment	Open enrollment	Online	\$499.00	NA
Certificate Program: CompTIA Network+ Administrator Package				\$1,354.00	NA
Certificate Program: Cybersecurity Package				\$2,199.00	NA
Certificate Program: Java Associate Certification Package				\$1,295.00	NA

### Marketing Web Developer

#### Core Courses (All Courses Required)

Foundations of Digital Media Marketing	TBD	TBD	Epi Center		NA
Certificate in Digital Media Marketing	TBD	TBD	Epi Center		NA
HTML 5/CSS3	TBD	TBD	Epi Center		NA
JavaScript (CIW)	TBD	TBD	Epi Center		NA
WordPress Fundamentals	TBD	TBD	Epi Center		NA
Wordpress Basic Editing	6/4/2018	6/4/2018	Epi Center		NA
Wordpress Content Contributor	6/11/2018	6/11/2018	Epi Center		NA

#### Primary Skills (Students enroll in any 2 courses while enrolled in certificate program)

Building Dynamic Websites with MySQL and PHP	Online	Online	Online		NA
Web API Essentials	Online	Online	Online		NA
Google Analytics: APIs and Tools	Online	Online	Online		NA
Google Conversions and Tags	Online	Online	Online		NA

#### Secondary Skills (Students enroll in any 2 courses while enrolled in certificate program)

Adobe Photoshop Basics	Online	Online	Online		NA
Adobe Illustrator Introduction	Online	Online	Online		NA
Social Networking Services, Strategy, and Management	Online	Online	Online		NA
Writing for Technical Professionals: Improving your Technical Writing Skills	Online	Online	Online	\$1,535.00	NA

### Marketing Web Developer/Entrepreneur

#### Core Courses (All Courses Required)

Foundations of Digital Media Marketing	TBD	TBD	Epi Center		
Certificate in Digital Media Marketing	TBD	TBD	Epi Center		NA
HTML 5/CSS3	TBD	TBD	Epi Center		NA
JavaScript (CIW)	TBD	TBD	Epi Center		NA
WordPress Fundamentals	TBD	TBD	Epi Center		NA
Wordpress Basic Editing	6/4/2018	6/4/2018	Epi Center		NA
Wordpress Content Contributor	6/11/2018	6/11/2018	Epi Center		NA
Introduction to Small Business Entrepreneurship	7/1/2018	7/1/2018	Epi Center		NA

#### Primary Skills (Students enroll in any 3 courses while enrolled in certificate program)

Basic Budgeting for Non-Financial Professionals	Open enrollment	Open enrollment	Online		NA
Vendor Negotiations: Choosing the Best Approach	Open enrollment	Open enrollment	Online		NA
Building your Professional Network	Open enrollment	Open enrollment	Online		NA
Educating and Collaborating with Customers	Open enrollment	Open enrollment	Online		NA
Crafting Sales Strategies	Open enrollment	Open enrollment	Online		NA
Getting Started with Quickbooks Pro 2017	Open enrollment	Open enrollment	Online		NA
Managing your Corporate Reputation Online	Open enrollment	Open enrollment	Online	\$1,825.00	NA

### Microsoft Suite

Microsoft Office PowerPoint: Basic Skills	6/1/2018	6/1/2018	Epi Center	\$89.00	NA
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<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
Microsoft Office Access Certification Course	6/4/2018	6/4/2018	Epi Center	\$399.00	NA
Microsoft Office Outlook: Essential Skills	6/5/2018	6/5/2018	Epi Center	\$89.00	NA
Microsoft Office Excel Certification Course	6/7/2018	6/7/2018	Epi Center	\$399.00	NA
Microsoft Office PowerPoint: Intermediate Skills	6/8/2018	6/8/2018	Epi Center	\$109.00	NA
Microsoft Office Word: Basic Skills	6/13/2018	6/13/2018	Epi Center	\$89.00	NA
Microsoft Office PowerPoint Certification Course	6/14/2018	6/14/2018	Epi Center	\$399.00	NA
Microsoft Office Outlook Certification Course	6/16/2018	6/16/2018	Epi Center	\$399.00	NA
Microsoft Office Word: Intermediate Skills	6/20/2018	6/20/2018	Epi Center	\$109.00	NA
Microsoft Office Word Certification Course	6/28/2018	6/28/2018	Epi Center	\$399.00	NA
Access 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Excel 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Office 365 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
OneNote 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Outlook 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
PowerPoint 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Project 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Word 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA

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