

# SPC St. Petersburg College

## WORKFORCE INSTITUTE

### MARCH 2018

#### Allied Health

<u>Certificate</u>	<u>Start Date</u>	<u>End Date</u>	<u>Campus</u>	<u>Cost</u>	<u>Prerequisite Course:</u>
Religion, Spirituality, and Health Care, and the Path to Healing	3/1/2018	3/1/2018	EPI	\$59.00	NA
RN Refresher Remediation	3/1/2018	TBD	TBD	\$2,495.00	NA
Phlebotomy Technician (CPT)	3/15/2018	5/3/2018	Midtown	\$1,855.00	NA
Religion, Spirituality, and Health Care, and the Path to Healing	3/20/2018	3/20/2018	EPI	\$59.00	NA
Improving Dementia Care One Day at a Time	3/20/2018	3/20/2018	EPI	\$59.00	NA
Clinical Medical Assistant (CMA)	3/21/2018	6/6/2018	Midtown	\$2,690.00	NA
Alzheimer's Disease and Patient Care Issues	3/21/2018	3/21/2018	EPI	\$59.00	NA
IV Therapy 32-Hour Blended Course with Lab Day for RN's and LPN's	3/24/2018	3/24/2018	Clearwater	\$279.00	Must be a graduate nursing student
IV Therapy 28-Hour Program for RN's	Open enrollment	Open enrollment	Online	\$220.00	NA
Florida Board of Nursing Laws and Rules	Open enrollment	Open enrollment	Online	\$29.95	NA
Refresher Nursing Skills	Open enrollment	Open enrollment	Online	\$29.95	NA
Special Needs Shelter Operations & Management	Open enrollment	Open enrollment	Online	\$29.95	NA
Florida O&P Laws and Rules of the Board	Open enrollment	Open enrollment	Online	\$39.95	NA
Infection Control HIV/AIDS for O&P	Open enrollment	Open enrollment	Online	\$24.95	NA
Medical Errors and Omissions with Doc and Rec Keeping (O&P)	Open enrollment	Open enrollment	Online	\$34.95	NA
HIV/AIDS- 2018	Open enrollment	Open enrollment	Online	\$19.95	NA
Domestic Violence- 2018	Open enrollment	Open enrollment	Online	\$29.95	NA
Preventing Medical Errors for Nurses	Open enrollment	Open enrollment	Online	\$29.95	NA
IV Medications & Fluids	Open enrollment	Open enrollment	Online	\$59.00	NA
Implanted Venous Ports	Open enrollment	Open enrollment	Online	\$49.00	NA
Medical Coding Billing ICD-10-PCS Training	Open enrollment	Open enrollment	Online	\$3,499.00	NA
Orthotic Fitter Course	TBD	TBD	TBD	TBD	NA

#### Business

##### Entrepreneurship/Small Business

Introduction to Small Business Entrepreneurship	3/14/2018	4/11/2018	EPI	\$289.00	NA
Foundations of Digital Media Marketing	3/26/2018	3/26/2018	EPI	\$99.00	NA
Digital Media Marketing Certificate	3/28/2018	4/4/2018	EPI	\$699.00	Foundations of Digital Media

##### Insurance

4-40 Customer Service Representative	Open enrollment	Open enrollment	Online	\$249.00	NA
4-40 to 2-20 Conversion Course	Open enrollment	Open enrollment	Online	\$249.00	NA
Accredited Claims Adjuster Resident 6-20/Non Resident 7-20	Open enrollment	Open enrollment	Online	\$249.00	NA
General Lines Resident 2-20/Non-Resident 9-20	Open enrollment	Open enrollment	Online	\$299.00	NA
Health Only Agent Resident 2-40/Non-Resident 8-40	Open enrollment	Open enrollment	Online	\$99.00	NA
Life and Variable Annuity Only Agent Resident 2-14/Non-Resident 8-14	Open enrollment	Open enrollment	Online	\$99.00	NA
Life, Health & Variable Annuity Resident 2-15/Non-Resident 8-15	Open enrollment	Open enrollment	Online	\$119.00	NA
Personal Lines Resident 20-44/Non-Resident 90-44	Open enrollment	Open enrollment	Online	\$269.00	NA

##### Instructional Technology

Certificate Program: Instructional Technology Certificate	Open enrollment	Open enrollment	Online	\$1,699.00	
Essentials of Instructional Design and Technology	Open enrollment	Open enrollment	Online	\$300.00	NA
Authoring Tools	Open enrollment	Open enrollment	Online	\$300.00	NA
Programming for Instruction	Open enrollment	Open enrollment	Online	\$300.00	NA
Compliance Requirements in Instructional Design and Technology	Open enrollment	Open enrollment	Online	\$300.00	NA

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Learning Systems and Environments	Open enrollment	Open enrollment	Online	\$300.00	NA	
Capstone for Instructional Design and Instructional Technology	Open enrollment	Open enrollment	Online	\$300.00	NA	
<b>Instructional Design</b>						
Certificate Program: Instructional Design Certificate	Open enrollment	Open enrollment	Online	\$1,699.00	NA	
Essentials of Instructional Design and Technology	Open enrollment	Open enrollment	Online	\$300.00	NA	
Evaluation and Assessment	Open enrollment	Open enrollment	Online	\$300.00	NA	
Learning Theories	Open enrollment	Open enrollment	Online	\$300.00	NA	
Compliance Requirements in Instructional Design and Technology	Open enrollment	Open enrollment	Online	\$300.00	NA	
Design and Development	Open enrollment	Open enrollment	Online	\$300.00	NA	
Capstone for Instructional Design and Instructional Technology	Open enrollment	Open enrollment	Online	\$300.00	NA	
<b>Project Management</b>						
Project Management Fundamentals	3/17/2018	3/24/2018	EPI	\$249.00	NA	
<b>LifeLong Learning</b>						
Get Ready For College Math	Open Enrollment	Open Enrollment	Online	\$99.00	NA	
Developmental Math II Readiness	Open Enrollment	Open Enrollment	Online	\$395.00	NA	
Developmental Math Readiness	Open Enrollment	Open Enrollment	Online	\$595.00	NA	
Intermediate Algebra Readiness	Open Enrollment	Open Enrollment	Online	\$395.00	NA	
College Math Readiness	Open Enrollment	Open Enrollment	Online	\$395.00	NA	
College Algebra CLEP Prep	Open Enrollment	Open Enrollment	Online	\$395.00	NA	
Math Readiness Exit Exam	Open Enrollment	Open Enrollment	Online	\$80.00	NA	
Ed2Go Test Prep (GRE Prep Series)	Open Enrollment	Open Enrollment	Online	\$174.00	NA	
<b>Cultures &amp; Languages</b>						
<b>World Languages</b>						
Accent Reduction	3/13/2018	4/17/2018	Epi Center	\$125.00	NA	
Conversational German	3/19/2018	5/7/2018	Epi Center	\$125.00	NA	
<b>Public &amp; Fire Safety</b>						
<b>CJI Firearms</b>						
HR218 Qualification-Only for Florida Residents	3/2/2018	3/2/2018	Allstate	\$95.00	NA	
Introduction to Community Policing	3/26/2018	3/27/2018	Epi Center	\$99.00	NA	
<b>CPSI Public Safety Training</b>						
Introduction to Community Policing	3/26/2017	3/27/2018	Epi Center	\$99.00	NA	
<b>Criminal Justice InService</b>						
Ambush Survival Tactics	3/19/2018	3/21/2018	Allstate	\$399.00	NA	
Crisis/Hostage Negotiation -Level I (Basic)	3/19/2018	3/23/2018	Allstate	\$575.00	NA	
Breath Test Operator Renewal	3/19/2018	3/19/2018	Allstate	\$106.00	NA	
<b>Fire Science In-Service Training</b>						
LFTI Refresher	3/1/2018	3/1/2018	Fire Training Center	\$85.00	NA	
NFA Leadership Series: Perspectives in Thinking	3/19/2018	3/20/2018	Oldsmar Fire Rescue	\$89.00	NA	
Fire Service Hydraulics	3/26/2018	4/2/2018	Tarpon Springs	\$275.00	NA	
<b>Trust Funded for Region IX Officers</b>						
CMS Defensive Tactics Instructor Course	3/12/2018	3/23/2018	Allstate	\$0.00	NA	
<b>Manufacturing</b>						

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Programmable Logic Controller (PLC)	3/12/2018	4/8/2018	BRAAS	\$1,600.00		NA
<b>State/County Appointed</b>						
<b>Guardianship</b>						
Legal Guardian Family Training Online	Open Enrollment	Open Enrollment	Online	\$150.00		NA
Legal Guardian Family Training Online - RETAKE	Open Enrollment	Open Enrollment	Online	\$150.00		NA
<b>Separation and Divorce</b>						
Separation/Divorce: A Child's View	3/13/2018	3/13/2018	Health Ed. Center	\$50.00		NA
Separation/Divorce: A Child's View	3/27/2018	3/27/2018	Clearwater	\$50.00		NA
<b>Supply Chain</b>						
Supply Chain Management Principles	Open enrollment	Open enrollment	Online	\$199.00		NA
Customer Service Operations	Open enrollment	Open enrollment	Online	\$199.00		NA
Demand Planning	Open enrollment	Open enrollment	Online	\$199.00		NA
Inventory Management	Open enrollment	Open enrollment	Online	\$199.00		NA
Manufacturing and Service Operations	Open enrollment	Open enrollment	Online	\$199.00		NA
Transportation Operations	Open enrollment	Open enrollment	Online	\$199.00		NA
Warehousing Operations	Open enrollment	Open enrollment	Online	\$199.00		NA
Supply Management and Procurement	Open enrollment	Open enrollment	Online	\$199.00		NA
<b>Technology</b>						
<b>Apple Programming</b>						
Intro to Programming: Object Oriented Program Fundamentals with Swift	3/12/2018	4/2/2018	Epi Center	\$399.00		NA
Intro to App Development with Swift	4/5/2018	5/24/2018	Epi Center	\$599.00		NA
Advanced App Development with Swift	5/29/2018	7/17/2018	Epi Center	\$999.00		NA
<b>Beginning Computer</b>						
Basic Computing and Keyboarding	3/2/2018	3/2/2018	Epi Center	\$49.00		NA
<b>Business Software</b>						
QuickBooks Pro Fundamentals Online	Open enrollment	Open enrollment	Online	\$169.99		NA
<b>IT Certifications</b>						
Introduction to Networking	3/27/2018	4/12/2018	Epi Center	\$299.00		NA
Java Certification Exam Prep	3/13/2018	3/13/2018	Epi Center	\$30.00		NA
CompTIA Security + Certification Exam Prep	3/21/2018	3/21/2018	Epi Center	\$30.00		NA
Net+ Certification Exam Prep	3/27/2018	3/29/2018	Epi Center	\$60.00		NA
Artificial Intelligence: Developing Skills for Alexa- Basic	Open enrollment	Open enrollment	Online	\$159.00		NA
CompTIA A+ 901 Certification Online	Open enrollment	Open enrollment	Online	\$995.00		NA
CompTIA A+ 902 Certification Online	Open enrollment	Open enrollment	Online	\$995.00		NA
CompTIA Cybersecurity Analyst CSA+ Prep Online	Open enrollment	Open enrollment	Online	\$499.00		NA
Certificate Program: CompTIA Network+ Administrator Package				\$1,354.00		NA
Certificate Program: Cybersecurity Package				\$2,199.00		NA
Certificate Program: Java Associate Certification Package				\$1,295.00		NA
Certificate Program: Microsoft Access Certification Package				\$499.00		NA
<b>Marketing Web Developer</b>						
<b>Core Courses (All Courses Required)</b>						
Foundations of Digital Media Marketing	3/26/2018	3/26/2018	Epi Center			NA
Certificate in Digital Media Marketing	3/28/2018	4/4/2018	Epi Center			NA

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HTML 5/CSS3	4/9/2018	4/24/2018	Epi Center		NA
JavaScript (CIW)	4/30/2018	5/23/2018	Epi Center		NA
WordPress Fundamentals	5/28/2018	5/28/2018	Epi Center		NA
Wordpress Basic Editing	6/4/2018	6/4/2018	Epi Center		NA
Wordpress Content Contributor	6/11/2018	6/11/2018	Epi Center		NA

#### Primary Skills- Online (Students enroll in any 2 courses while enrolled in certificate program)

Building Dynamic Websites with MySQL and PHP	Online	Online	Online		NA
Web API Essentials	Online	Online	Online		NA
Google Analytics: APIs and Tools	Online	Online	Online		NA
Google Conversions and Tags	Online	Online	Online		NA

#### Secondary Skills- Online (Students enroll in any 2 courses while enrolled in certificate program)

Adobe Photoshop Basics	Online	Online	Online		NA
Adobe Illustrator Introduction	Online	Online	Online		NA
Social Networking Services, Strategy, and Management	Online	Online	Online		NA
Writing for Technical Professionals: Improving your Technical Writing Skills	Online	Online	Online	\$1,535.00	NA

#### Marketing Web Developer/Entrepreneur

##### Core Courses (All Courses Required)

Foundations of Digital Media Marketing	3/26/2018	3/26/2018	Epi Center		NA
Certificate in Digital Media Marketing	3/28/2018	4/4/2018	Epi Center		NA
HTML 5/CSS3	4/9/2018	4/24/2018	Epi Center		NA
JavaScript (CIW)	4/30/2018	5/23/2018	Epi Center		NA
Wordpress Fundamentals	5/28/2018	5/28/2018	Epi Center		NA
Wordpress Basic Editing	6/4/2018	6/4/2018	Epi Center		NA
Wordpress Content Contributor	6/11/2018	6/11/2018	Epi Center		NA
Introduction to Small Business Entrepreneurship	7/1/2018	7/1/2018	Epi Center		NA

#### \*Optional Upgrade: Primary Skills- Online (Students enroll in any 3 courses while enrolled in certificate program)

Basic Budgeting for Non-Financial Professionals	Open enrollment	Open enrollment	Online		NA
Vendor Negotiations: Choosing the Best Approach	Open enrollment	Open enrollment	Online		NA
Building your Professional Network	Open enrollment	Open enrollment	Online		NA
Educating and Collaborating with Customers	Open enrollment	Open enrollment	Online		NA
Crafting Sales Strategies	Open enrollment	Open enrollment	Online	\$1,825.00	NA
Getting Started with Quickbooks Pro 2017	Open enrollment	Open enrollment	Online	*\$1,999 (with upgrade)	NA
Managing your Corporate Reputation Online	Open enrollment	Open enrollment	Online		NA

#### Microsoft Suite

Microsoft Office Outlook Certification Course	3/3/2018	3/3/2018	Epi Center	\$399.00	NA
Access 2013: Core Skills for Database Structure (M1)	3/12/2018	3/12/2018	Epi Center	\$65.00	NA
Access 2013: Working with Tables and Fields, and Relational Databases (M2)	3/19/2018	3/19/2018	Epi Center	\$65.00	NA
Microsoft Office Word: Basic Skills	3/20/2018	3/20/2018	Epi Center	\$89.00	NA
Microsoft Office Excel: Basic Skills	3/22/2018	3/22/2018	Epi Center	\$89.00	NA
Access 2013: Working with Data and Queries (M3)	3/26/2018	3/26/2018	Epi Center	\$65.00	NA
Microsoft Office Word: Intermediate Skills	3/27/2018	3/27/2018	Epi Center	\$109.00	NA
Microsoft Office Excel: Intermediate Skills	3/29/2018	3/29/2018	Epi Center	\$109.00	NA
Access 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Excel 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Office 365 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA

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OneNote 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Outlook 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
PowerPoint 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Project 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA
Word 2016 - Online	Open enrollment	Open enrollment	Online	\$30.00	NA

**This is a working calendar- course offering and dates are subject to change.**

**Please visit the following website for additional details: <https://spcollege.augusoft.net/index.cfm?fuseaction=1010&>**

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